

# VELUX Schweiz AG | Switzerland

## Market Leader in Roof Windows

VELUX Schweiz AG has been committed to research and development of loft living for more than 75 years. Whether for flat or pitched roofs for private or industrial use, VELUX Schweiz AG's creative and innovative roof window solutions provide more daylight and fresh air in living and working spaces.



*The smooth introduction of the uniFLOW solution with the Canon devices has led to a high level of satisfaction among our employees.*

Ondrej Lehotzky, IT Business Partner





## Customer Challenges and Requirements

■ ■ VELUX Schweiz AG operated 22 single workplace printers from different manufacturers. Due to limited device functionality and high printing costs, VELUX Schweiz AG decided to put out to tender for a complete print project with multifunction devices. The project should also include a My Print Anywhere function.

The aim of the print project was to reduce costs and implement a reliable solution, which could be managed centrally. The concept of single workplace printers should also be reconsidered.



## The Solution

■ ■ Canon offered uniFLOW, including its My Print Anywhere functionality, as a leading solution. The concept included replacing the 22 single workplace printers of different brands with a structured fleet of multifunctional devices.

The current IT Business Partner Switzerland, having previously dealt with Canon and experienced the benefits of uniFLOW, had been very satisfied with implementation of previous projects. Although the suggested solution was more expensive in comparison to competitors' products, the quality and a wide range of functions outweighed the price difference.

### Connected Devices

- iR ADV C7565i (1x)
- iR ADV 4251i (2x)
- iR ADV 400i (4x)

### Software Solution

- uniFLOW Corporate Edition
- Secure Printing (My Print Anywhere)



## Benefits

■ ■ uniFLOW is easy to use for employees and, from the IT Business Partner's point of view, administration is simple as there is only a single driver on a server to be maintained rather than on separate devices, saving valuable time.

Replacing the single workplace printers with multifunctional devices led to a cost saving of around 30 % for the entire printing infrastructure. Thanks to manual and maintenance-controlled deletion of print jobs, VELUX Schweiz AG has also saved 5 % on service and paper costs within the first 10 months after implementation.

Employee productivity and satisfaction has increased thanks to the advanced functions and high device availability with the My Print Anywhere functionality.

In 2019, VELUX Schweiz AG will be constructing an education center; Canon will provide uniFLOW as the main print infrastructure solution, which will include mobile printing.